

Member Checklist



independent distributor

Member Name _____

X# _____ X password _____

Cell Phone # _____ Text? yes no

Address _____

City _____ State _____ Zip _____

email _____

Facebook yes no FB name _____

Your upline's team Facebook page: _____

Start Date: _____ Autoship Date: _____

Other: _____

GETTING PLUGGED IN

Start Up Appointment Date _____ Time _____

Location _____

- Explain the importance of developing a personal product story
- Remember to treat everyone as your most important
- Schedule a launch party/call and four to six events with friends, teaching them how to do that using the Xyngular Way duplication model:

Contact Excite Invite Follow up

Back Office/Training

- Explain the 120/360 payout
- Explain autoship, keeping it at 120 PV, and the Rewards Program.
- Inspire them to follow the Xyngular Way Quick Start, to use the Xyngular play cards/playbooks, and challenge them to the Fast Start and Extreme Builder Challenges to receive bonuses and start out running!
- Talk them through the back office explaining in detail, sharing resources.

Facebook Training

- Go over Facebook tips and training ideas. Give examples of posts and do's and don'ts (i.e. don't post the word Xyngular. Create interest, but give info privately. COVER COMPLIANCE WELL)
- Start posting to Facebook immediately.
- Like "Xyngular (Official Corporate Page)" and join other X groups

How to Ask for the Order

- Explain/demonstrate how to ask for the order, get info, sign people up.

Getting Organized

- Get a three-ring binder
- Print out Checklists, Memory joggers, and other resources available

Creating Your Why

- Explain the importance of a "why" and help in the development.

Member Checklist



GETTING PLUGGED IN *(continued)*

Products and Business

- Explain the importance of 3 way calls and train how to do them!
- Explain the importance of the duplication system
- Explain the use of testimonies, stress not making medical claims
- Lean your friends compliant stories and tell them. Products tell; stories sell!
- Be bold, passionate, and confident about products & business. Believing in the VALUE and helps overcome price objections
- Treat this like a business, not a hobby. Open your doors daily!
- Be professional. Get educated. Care. Follow up and never give up until you get a definite "No". No answer does not mean "no", as people get busy

Goal Setting

- Ask for goals. Encourage those goals to be written. Dream BIG.
- Explain a vision board and challenge the creation of it! (and updated as goals are fulfilled!)

YouTube Channel

- Subscribe to Xyngular's YouTube Channel:
<https://www.youtube.com/user/xyngularcorp>
- Watch valuable videos on product, testimonies, business, as well as training, trips and rewards!

Calls/Tools

- Participate in corporate and team calls and as well as events, info found on Facebook and the events tab in the back office.
- In addition to the back office, use xyng-one.com as a resource to send prospects and for resources. Make sure you tell prospects to include your email address as the referral. If they do not. The form goes no where (this is computer generated and not monitored) and they will get a message saying to contact the person who referred them to the site.
- Read emails and publications from Xyngular to stay up to date!

Connection Check List

- Become friends on Facebook
- Add to Team Facebook Pages

8 Day Check Ins 8 day start date: _____

- Prior to start of 8-Day Day 2 Day 4 Day 6 Day 8 Appt.
(Make sure during day 6 preparations are being made for Post-Ignite)

- Pay it forward: Who else can you help?

(1) _____ (2) _____

(3) _____ (4) _____

(5) _____

- Schedule a launch Party

Date _____ Time: _____

Location: _____

- 3 Week Follow up Date; _____

Notes: _____
